# MEDIA KIT 2025





# PUBLISHER'S NOTE





We connect dental professionals with today's leading manufacturers and service providers for the dental industry.

Our content is intended to inform, educate, and guide Dentists, Dental Hygienists, Dental Office Managers, and Dental Assistants.

The Endeavor Business Media (EBM) Dental Group is the definitive resource for dental professionals. We offer the most comprehensive multi-media platform and reach for the entire dental industry. Our award-winning content offers marketers the opportunity to connect with dental business owners, and clinically practicing dental professionals. As a leading dental industry resource, our key pillars include educating and informing dental professionals about market trends, new products, business and finance, and clinical techniques and procedures.

Our brands, events, and educational programs ensure advertisers receive maximum ROI by connecting dental professionals using a multi-pronged media strategy.

We look forward to achieving your goals in 2025!

Chris Driscoll Dental Group Publisher

#### We Know the Dental Industry

To best serve the entire dental sector we have expanded our market-leading coverage to include the following brands:

#### Media

- Dental Economics
- RDH Magazine
- DentistryIQ

#### Events

- RDH Under One Roof
- UOR Extended
- RDH Evolution
- RDH Educator

#### Education

• Dental Academy of Continuing Education (DACE)

Plus, the unmatched portfolio of EBM Marketing Solutions services provides opportunities to engage and educate for generating awareness, creating marketing pipelines, and delivering high quality leads for your organization.

#### 2025 Media Kit | Endeavor Business Media Dental Group

## OUR BRANDS

**Dental** 

The Dental Group brands have more than 200 years of collective existence in the marketplace. This staying power, along with the experience of our editors, sales professionals and staff, make the Endeavor Dental Group uniquely qualified to reach professionals throughout the dental industry. With marketing options designed specifically to reinforce your message to qualified industry professionals throughout the buying process, we can help you create a winning marketing mix for today and the future.



Dentistry iQ

**Dentistry IQ** is a comprehensive all-dental website, providing the entire dental community with information, resources, products, and more to help members of the team do their jobs more efficiently and effectively. Content includes industry and research news, entertaining and informative video, practical clinical tips, oral-systemic and wellness articles, and much more. **dentistryig.com** 



**Dental Economics** is the leading business journal for the dental profession. For more than 100 years, *DE* has helped dentists improve their practices through sound business advice and updates on new dental products, techniques, and technologies. **dentaleconomics.com** 



**RDH** is the top magazine for dental hygiene professionals. *RDH* provides hygienists with key information on professional growth, including clinical analysis, practice management advice, continuing education opportunities, career strategies, and more. **rdhmag.com** 





The Dental Academy of Continuing Education is a website for world-class dental education, delivering high-quality, cutting-edge CE courses, authored by highly dedicated and credentialed researchers, educators, and key opinion leaders in all areas of dentistry. dentalacademyofce.com





**Perio-Implant Advisory** is a chairside resource for dentists and dental hygienists, bringing a clinical and academic perspective to the world of dental implants, periodontics, restorative dentistry, oralsystemics, team treatment planning, surgical techniques, dental hygiene, and practice management. **perioimplantadvisory.com** 

# EDITORIAL EXPERTISE

# Dentistry iQ

#### View the DIQ website »



**DIQ CHIEF EDITOR** 

#### **David Rice, DDS**

Founder of igniteDDS, the nation's largest student and new dentist community, Dr. Rice travels the world speaking, writing and connecting today's top young dentists with tomorrow's most successful dental practices. Dr. Rice is also editor-in-chief of Dentistry IQ and leads a team-centered, restorative and implant practice in East Amherst, NY. With 27 years of practice, Dr. Rice has trained at The Pankey Institute, The Dawson Academy, Spear and most prolifically, at the school of hard-knocks.

Please contact Dr. Rice at drice@endeavorb2b.com

#### ABOUT DENTISTRY IQ

At DentistryIQ, we empower dentists and their teams by providing comprehensive resources and insights to enhance financial management, streamline systems, and elevate clinical practice. We serve as a hub for in-depth clinical content, product evaluations, and technology reviews, catering to general dentists, specialists, and their teams. Our commitment is to support your growth and success through expert knowledge and innovative solutions.



# AUDIENCE ENGAGEMENT



View the DIQ website »

#### [View our Audience Engagement Report]

DentistryIQ is an oral health-care comprehensive website that provides the entire dental professional team with the information they need to do their jobs well and help patients thrive. Our content includes important industry and research news, entertaining and informative video series, practical clinical tips, oral-systemic and wellness articles, and more.

> SOCIAL **FOLLOWERS**

121,138 COMBINED



Morning Briefing M-F	55,489
Clinical Insights 3x/wk	53,433
Perio-Implant Advisory 1x/mo	39,263

## **NEWSLETTER**



RECIPIENTS

44.11% Average Total Open Rate

1.89%

Average Total CTR

171,944 Average Monthly Sessions

Average Unique Monthly Visitors

WEBSITE

264,351

136,345

**ENGAGEMENT** 

Average Monthly Views



Avg Monthly New Site Registrations



**41%** Average Monthly Desktop Visitors

**59%** Average Monthly Mobile Visitors

The data provided within is obtained via internal and third party sources, including Google Analytics and Omeda. Due to Apple's iOS 15 update, measured open rates have increased and should not be compared to previous reports.

441,267

AVERAGE MONTHLY REACH

# 2025 EDITORIAL COVERAGE

# Dentistry iQ

#### WHAT DO WE COVER?

DentistryIQ delivers real-time and immediately actionable financial, systems, and clinical controls for today's dental practice ecosystem.

#### HOW DO WE COVER IT?

Omni-channel coverage spans 12 daily dental challenges over 12 months, including long and short form videos, podcasts, articles and blogs, social media reels and posts, and brings in the power of DE and RDH collaboration. As a bonus, our Chief Editors drive extensive messaging via their own personal social channels.

#### WHY IS IT IMPORTANT?

The dental landscape is full of noise and always changing. DIQ keeps you front and center with dentist and team peers around the profession.



#### JANUARY

Building a self-determined future: Planning to fail by failing to plan?



MAY Dental Caries & today's greatest diagnostic tools



**SEPTEMBER** Generational wealth: How to build it in dentistry



**FEBRUARY** Big case dentistry, and why it should NOT be your focus!



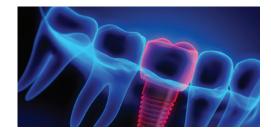
JUNE PPOs & the \$12 million dollars you're



**OCTOBER** Hygienist, or hygiene-less practice: What makes the most sense in 2025?



MARCH Digital vs Analog: Is digital really worth the investment?



JULY The Periocentric Practice: What it takes & how to win



**NOVEMBER** 

Financial control: Master 2 concepts and you can have it in 2026



**APRIL** Team Turmoil is killing your case acceptance!



AUGUST Zirconia: It's NOT what you think it is!



DECEMBER Finish strong without the holiday bonus!



# EDITORIAL EXPERTISE



Delivering technical and editorial expertise that ensures content is accurate, engaging and focused on the topics that professionals need to know in today's rapidly changing dental business environment.



DE CHIEF EDITOR

#### Pamela M. Maragliano-Muniz DMD, FACP

Dr. Maragliano-Muniz began her clinical career as a dental hygienist. She went on to attend Tufts University School of Dental Medicine, where she earned her doctorate in dental medicine. She then attended the University of California, Los Angeles, School of Dental Medicine, where she became board-certified in prosthodontics.

Dr. Maragliano-Muniz owns a private practice in Massachusetts, Salem Dental Arts, and lectures on a variety of clinical topics, wordwide.

You may contact her at pmuniz@endeavorb2b.com

[View our Contributor Guidelines]

#### DENTAL ECONOMICS 2025 ADVISORY BOARD

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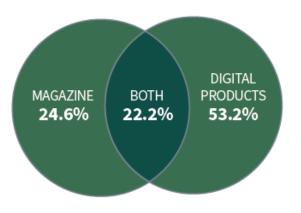
# AUDIENCE ENGAGEMENT

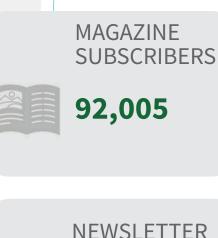


[View our Audience Engagement Report]

Dental Economics serves dentists and the dental profession as a whole, such as students, educators, and industry professionals. Dental Economics gives insights for building successful dental practices, delivering exceptional experiences, and providing first-rate clinical care.







RECIPIENTS

35,899

Newsletter Reach

39.75%

1.64%

Average Total CTR

Average Total Open Rate

SOCIAL FOLLOWERS

191,227

COMBINED REACH



NOT AN ALIEN CONCEPT

WEBSITE ENGAGEMENT



**55,896** Average Monthly Unique Visitors

**73,400** Average Monthly Sessions

**232** Avg Monthly New Site Registrations



**51%** Average Monthly Desktop Visitors**49%** Average Monthly Mobile Visitors

The data provided within is obtained via internal and third party sources, including Google Analytics and Omeda.

Due to Apple's iOS 15 update, measured open rates have increased and should not be compared to previous reports.

2025 Media Kit | Endeavor Business Media Dental Group

# KEY FOCUS AREAS





#### MACRO

- Rising overhead costs
- Economic challenges; what to expect in the near future
- Are we practicing post-pandemic dentistry?
- Financial benefits of cosmetic dental procedures
- Will office design affect your bottom line?
- Staff shortages
- The generation gap between practice owner and staff
- Physical longevity of dental professionals
- Women in Dentistry/ Diversity in Dentistry
- Dental school graduate demographics
- Women in leadership positions
- Diversity and leadership
- Women-owned dental practices
- Diversity / Women and DSOs
- Implant dentistry stats
- Prevalence of unmet dental needs
- The aging population
- Access to care challenges
- KPIs
- Dental economics on a global scale

#### MONEY

- Strategies to reduce overhead
- Impact of recession on dental practices
- Maximizing reimbursements from 3rd party payers
- Fee-for-service vs. PPO for high-end cosmetic procedures
- Financing office design upgrades
- Is there an ROI on updating a dental practice?
- The cost or hiring or not during this economy
- Temp agencies
- Disability Insurance
- Cost of lost wages
- Inequities in wages
- Family planning
- Retirement
- Divorce
- ROI of implant procedures
- Referring to specialists vs. keeping procedures in-house
- Budgeting for marketing
- Practice metrics that confirm success
- Tax savings
- When to invest in technology
- Depreciation
- Investments



#### PRACTICE

- Scheduling solutions
- Digital dentistry
- Esthetic dentistry
- Tips for skill enhancement
- Marketing
- Attracting new patients
- Staff recruitment and engagement
- Compliance
- Teledentistry
- Ergonomics
- Anterior implant aesthetics
- Social media marketing
- Internal marketing
- Membership plans
- Embezzlement protection
- Cybersecurity
- Practice management software systems
- Startup vs. acquiring your first practice
- Scaling practice ownership
- Selling your practice
- DSO partnerships



#### SCIENCE & TECH

- Monthly column: Pearls for Your Practice
- Monthly column: I have it, you need it
- Improving efficiencies
- Enhancing cosmetic outcomes/ predictability
- Tech for shade selection
- Dental photography
- Loupes
- Can technology reduce the need for staff?
- The science of wellness
- Breathing techniques
- Practicing mindfulness
- Ergonomic handpieces/ equipment
- Implant failures
- Digital workflows for implant guided surgeries
- Digital workflows for implant restorations
- Marketing tech
- Best of class tech awards
- New product launches
- Dental implants
- Zirconia
- Digital dentures
- Lithium disilicate
- Composite restorations

Visit our Marketing Site for more information about our brands and the products we offer: endeavorbusinessmedia.com/markets-we-serve/dental 9

# 2025 EDITORIAL CALENDAR



#### [Months, themes, and topics are subject to change at the editors' discretion]

Ad [	JANUARY Deadline: 12/4/24   Material Due: 12/12/24		FEBRUARY Ad Deadline: 1/13   Material Due: 1/22		MARCH Ad Deadline: 2/4   Material Due: 2/12
THEME	Goal Setting	THEME	Full-mouth Rehabilitations	THEME	Digital vs. Analog
SPOTLIGHT	Creating a strong start for the year / Crushing production goals / Team motivation	SPOTLIGHT	Is this the ultimate in dental procedures or a last resort?	SPOTLIGHT	Is digital always better? Is analog a friend we used to know?
PRACTICE	Offering new services	PRACTICE	Education for complex cases, new skill sets	PRACTICE	Team onboarding / Does digital = enhanced profits or outcomes?
SCIENCE & TECH	Smart tech purchases / Al	SCIENCE & TECH	Tech to enhance case acceptance or outcomes	SCIENCE & TECH	Streamlined workflows / Tech advancements
MONEY	Forecasting for 2025: What's in store for us?	MONEY	Tips for making these procedures "worth it" for a practice	MONEY	Practice updates that increase practice valuation
DSO/PRACTICE TRANSITIONS	Planning for a sale / Purchase vs. startup / Maximizing value		Transitioning care / Informing patients / Finding the right fit when selling your practice	DSO/PRACTICE TRANSITIONS	Systems across multiple locations
SHOW BONUS	Yankee Dental Congress	SHOW BONUS	Chicago Mid-Winter	AD BONUS	Free Signet Ad Study with half or full-page ad
	APRIL Ad Deadline: 3/4   Material Due: 3/12		MAY Ad Deadline: 3/31   Material Due: 4/8		JUNE Ad Deadline: 5/5   Material Due: 5/13
ТНЕМЕ	Ad Deadline: 3/4   Material Due: 3/12	ТНЕМЕ	Ad Deadline: 3/31   Material Due: 4/8	ТНЕМЕ	Ad Deadline: 5/5   Material Due: 5/13
<b>THEME</b> SPOTLIGHT	Ad Deadline: 3/4   Material Due: 3/12 Staffing	<b>THEME</b> SPOTLIGHT	Ad Deadline: 3/31   Material Due: 4/8 Dental Caries Modern approaches to manage / Mitigate risk for a	<b>THEME</b> SPOTLIGHT	Ad Deadline: 5/5   Material Due: 5/13 Dental insurance Dropping poorly-reimbursing plans, profitability with
THEME SPOTLIGHT PRACTICE	Ad Deadline: 3/4   Material Due: 3/12  Staffing The problem that's 5 years oldand counting Attracting quality team members / The cost of being	<b>THEME</b> SPOTLIGHT	Ad Deadline: 3/31   Material Due: 4/8          Dental Caries         Modern approaches to manage / Mitigate risk for a centuries-old disease         Oral-systemic health, caries risk management, restorative solutions	<b>THEME</b> SPOTLIGHT PRACTICE	Ad Deadline: 5/5   Material Due: 5/13 Dental insurance Dropping poorly-reimbursing plans, profitability with PPO practice model vs. FFS When to stay or go / Coding / Medical billing /
THEME SPOTLIGHT PRACTICE SCIENCE &TECH	Ad Deadline: 3/4   Material Due: 3/12  Staffing The problem that's 5 years oldand counting Attracting quality team members / The cost of being understaffed / Benefits	THEME SPOTLIGHT PRACTICE SCIENCE &TECH	Ad Deadline: 3/31   Material Due: 4/8  Dental Caries  Modern approaches to manage / Mitigate risk for a centuries-old disease Oral-systemic health, caries risk management, restorative solutions Materials updates / Learning streamlined systems / AI for	THEME SPOTLIGHT PRACTICE SCIENCE &TECH	Ad Deadline: 5/5   Material Due: 5/13 Dental insurance Dropping poorly-reimbursing plans, profitability with PPO practice model vs. FFS When to stay or go / Coding / Medical billing / Membership plans
THEME SPOTLIGHT PRACTICE SCIENCE &TECH MONEY DSO/PRACTICE	Ad Deadline: 3/4   Material Due: 3/12  Staffing The problem that's 5 years oldand counting Attracting quality team members / The cost of being understaffed / Benefits Online job boards / Virtual offices / Virtual team members How to know your practice can support a new associate /	THEME SPOTLIGHT PRACTICE SCIENCE &TECH MONEY DSO/PRACTICE	Ad Deadline: 3/31   Material Due: 4/8          Dental Caries         Modern approaches to manage / Mitigate risk for a centuries-old disease         Oral-systemic health, caries risk management, restorative solutions         Materials updates / Learning streamlined systems / Al for caries diagnosis	THEME SPOTLIGHT PRACTICE SCIENCE &TECH MONEY DSO/PRACTICE	Ad Deadline: 5/5   Material Due: 5/13 Dental insurance Dropping poorly-reimbursing plans, profitability with PPO practice model vs. FFS When to stay or go / Coding / Medical billing / Membership plans Tech that networks between locations Are write-offs necessary for making money or a waste of

# 2025 EDITORIAL CALENDAR

#### [Months, themes, and topics are subject to change at the editors' discretion]

	JULY   AUGUST Ad Deadline: 7/8   Material Due: 7/16		SEPTEMBER Ad Deadline: 8/4   Material Due: 8/12
THEME	Periodontal Disease	THEME	Generational Wealth
SPOTLIGHT	How management impacts patients and dental practices	SPOTLIGHT	Achievable for dentists or just a buzzword?
PRACTICE	Interdisciplinary care, best practices, oral systemic health	PRACTICE	DSO consolidation / Partnership scenarios
SCIENCE & TECH	Updates in biofilm science, tech advancements	SCIENCE & TECH	Tech that enhances revenues, efficiencies, production
MONEY	Revenue opportunities, tech investments	MONEY	Maximizing EBIDTA, long-term vs. short term investment strategies
DSO/PRACTICE TRANSITIONS	When are DSOs NOT an option? Requirements for consolidation		Updates in consolidation, transitions, DSO partnerships: What happens when you own real estate?
SHOW BONUS	Under One Roof		
	OCTOBER Ad Deadline: 9/9   Material Due: 9/17	A	NOVEMBER   DECEMBER d Deadline: 10/31   Material Due: 11/10
THEME	Dental Hygienists vs. Dentists	THEME	End of Year: Finish Strong!
SPOTLIGHT	Can't we all just get along?	SPOTLIGHT	Planning, what to buy / Goal setting for 2026 / Is the tax savings worth the purchase?

**PRACTICE** Holiday parties, annual raises

bonuses / Gifts

DSO/PRACTICE Forecasting transitions for the upcoming year

MONEY Saving all year for EOY, 401k contributions, Holiday

SCIENCE & TECH EOY purchases with an ROI

SHOW BONUS Greater New York Meeting

TRANSITIONS















**PRACTICE** Dental hygiene updates, myofunctional therapy,

MONEY KPIs / Metrics / Production goals, hygiene salaries / Bonus

DSO/PRACTICE DSOs: The good, the bad and the ugly- stories from dentists

performance reviews, salary

SCIENCE & TECH Hygiene material / Technology updates

plans

TRANSITIONS that sold.

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# PRINT RATES & SPECS



	FULL PAGE SPREAD	FULL PAGE		1/2 PAGE			1/3 PAGE	1	1/4 PAGE
RATE	\$16,500	\$12, 500	\$7,500				\$6,250		\$5,148
Gross /4Color			HORIZONTAL	VERTICAL	ISLAND	HORIZONTAL	VERTICAL	SQUARE	
AD SIZE									
BLEED	15.25" x 10.75"	7.75" x 10.75"	7.75" x 5.5"	4" x 10.75"	5.125" x 8.125"	===	2.8125"x10.75"	===	===
TRIM	15" x 10.50"	7.50" x 10.50"	7.50" x 5.25"	3.75" x 10.50"	4.875" x 7.875"	===	2.5625"x 10.5"	===	===
LIVE	14.50" x 10"	7" × 10"	7"x 4.875″	3.375" x 10"	4.50" x 7.50"	===	2.3125"x10"	===	===
NON-BLEED			7x 4.625"	3.375" x 9.75"	4.5" x 7.25"	7" x 2.875"	2.3125" x 9.75"	4.5" x 4.625"	3.375" x 4.625"

PLEASE SEND YOUR AD NO LATER THAN THE MATERIAL DUE DATE ON THE EDITORIAL CALENDAR

#### **CREATIVE SPECIFICATIONS**

Native files are not accepted. EBM is not responsible for PDF files prepared incorrectly. Publisher does not assume responsibility for color accuracy.

ADDITIONAL CHARGES: Creative services and ad alterations are available at \$85 per hour.

MATERIALS SUBMISSION: Email PDF, or request FTP access.

MECHANICAL PREPARATION: Final trim: 7.5" w x 10.5" h.

300 DPI or higher for all images and artwork. No JPEG, PNG, or BMP images.

Use CMYK color profile, Web coated SWOP – no RGB.

Use 100% Rich Black. Do not use Registration Black.

Embed fonts in the final PDF file.

Create final file in PDF format: PDF/x-1a. Crop marks for bleed area are acceptable if offset by .125". Remove color bars and registration marks.

RICH MEDIA OPTIONS AVAILABLE FOR DIGITAL VERSION OF MAGAZINE.





# EDITORIAL EXPERTISE

RDH

Delivering editorial expertise that ensures content is accurate, engaging and focused on the topics that professionals need to know in today's rapidly changing dental hygienist environment.



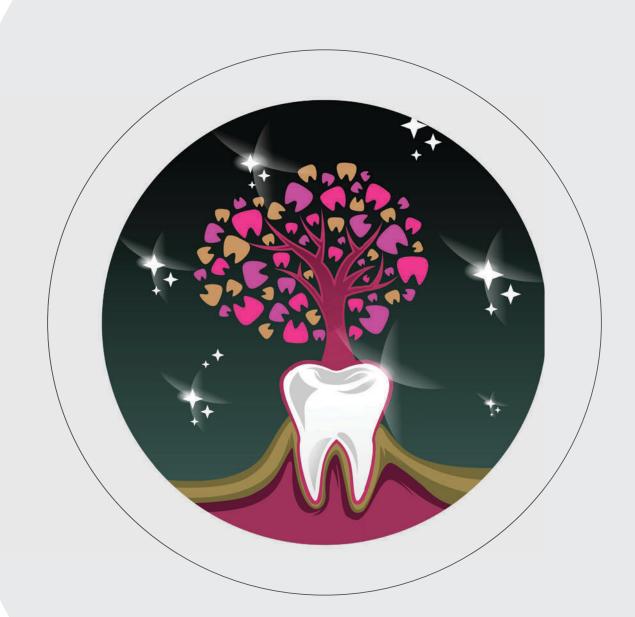
#### RDH CHIEF EDITOR

#### Jackie Sanders MBA, RDH

Jackie has over four decades of evolving dental experience and continual career development. As the Chief Editor of RDH magazine since 2019, she strives to remain a proactive personality in the constant advancement of the dental profession. She has been defined as a motivated trend setter, dependable colleague and is inspired by her true passion of helping others to achieve their personal goals.

Please contact Jackie at jsanders@endeavorb2b.com



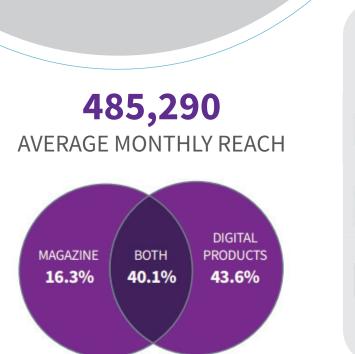


# AUDIENCE ENGAGEMENT

# **RDH**

[View our Audience Engagement Report]

RDH serves the dental hygienist and dental profession as a whole, providing key information on professional growth, including clinical analysis, practice management advice, continuing education opportunities, career strategies, and more.





#### SOCIAL **FOLLOWERS**

196,269 COMBINED

RDH

HEART TO HANDS

f in O

#### WEBSITE ENGAGEMENT



109,189

	140,119
Equi	Average Unique Monthly Visitors

140,119 Average Monthly Sessions



157 Avg Monthly New Site Registrations



**38%** Average Monthly Desktop Visitors **62%** Average Monthly Mobile Visitors

The data provided within is obtained via internal and third party sources, including Google Analytics and Omeda.

Due to Apple's iOS 15 update, measured open rates have increased and should not be compared to previous reports.

# KEY FOCUS AREAS



At RDH our mission is to empower, educate, and elevate dental hygienists worldwide by providing comprehensive content, clinical insights, career strategies and a vibrant community platform. We are dedicated to advancing the practice of dental hygiene through professional development and a commitment to the highest standards of oral health care. Our goal is to inspire and support dental hygienists and our partner clients in their vital role of promoting patient wellness and advancing the field of dentistry.

- 1. INFECTION CONTROL Numerous companies are promoting PPE and infection control products. Several are marketing new products and new research post COVID, and the dental professional is eager to learn about more effective, easier-to-use products.
- 2. PATIENT CARE These articles feature tips and tricks to keep the clinical dental hygienist on top of their game and abreast of trending topics. Some articles are more research-based, while others are more practical. This topic may cover product and well as techniques benefiting the audience and the customer's needs.
- **3.** ERGONOMICS Post-pandemic, the dental hygiene professional is seeing more patients daily to catch up on past due patient care. Considering this factor, ergonomics are most important and chairs, loupes, and instrumentation have a heightened focus.
- 4. PATHOLOGY Oral cancer awareness continues to gain recognition in the profession. With the increasing concern, oral pathology knowledge and visual learning are important elements for educational growth. Imagery will be a focus within these articles.
- 5. CAREER & PROFESSION Dental hygiene professionals are continual learners. As they advance in their roles, they look for growth opportunities. The content may include alternative career paths, tips and tricks to avoid burnout, or advice on making their clinical time more satisfying and productive.
- 6. INTER-PROFESSIONAL Content expands the focus of the dental hygiene professional into other health care roles, and covers how oral health awareness is expanding into relationships with other health care disciplines. These articles define inter-professional teams and where the dental hygienist is finding new roles and responsibilities.

**RDH** 

# 2025 EDITORIAL CALENDAR



ISSUE	JANUARY   FEBRUARY Reserve by: 12/9/24 Material by: 12/18/24	MARCH Reserve by: 1/27 Material by: 2/5	Reserve by: 1/27 Reserve by: 3/10				
Cover	RDH UOR 2025 in Dallas	Clinical Hygiene	Heart to Hands Recognition	Oral Systemic Health			
Awareness Month	National Children's Oral Health / Heart Health	Developmental Disabilities Awareness, National Nutrition	Mental Health / Melanoma / Geriatric/ Autism Awareness	Alzheimer's Awareness			
Featured Content	Pediatric Care, Sealants, First Visits, SDF	Nutrition and Patient's Health	Patient Care and Medical Review	Oral Rinse Review			
		DEFINED MONTHLY COLUMNS					
Oral Systemic   Pathology	Oral Systemic	Oral Systemic	Oral Systemic	Oral Systemic			
Root Cause Hygiene		Root Cause		Root Cause			
Clinical Tips	Testing Oral pH	Periodontal Desiccation	Benefits of Disclosing Solution	High and Low Volume Suction Aids			
Pathology	Oral Pathology		Oral Pathology				
Infection Control	Cleaning and Disinfection Products	Breaking the Chain of Infection	Waterline Maintenance	Aerosols			
UOR: In Case You Missed It	The Dental Lab Unveiled	Human Trafficking	Airway Management				
Ergonomics	Stools	Loupes	Exercise	Hand Health			
CDT Coding			Coding				
		SPONSORED OPPORTUNITIES					
Chairside Impact	4 Product Editorial Reviews available	4 Product Editorial Reviews available	4 Product Editorial Reviews available	4 Product Editorial Reviews available			
Full Page Ad Bonus	Product Focus	Product Focus	Free Signet Ad Study Product Focus	Product Focus			
SHOW DISTRIBUTION	Yankee Dental Congress Meeting   Chicago Mid-Winter						
	OTHER TOPICS FOR EDITORIAL or SPONSORED ARTICLES						
	sensitivity • Toothpastes • Remi	pening • Interproximal Products ineralization • SDF • Varnish   Whitening	<ul> <li>GBT</li> <li>Esthetic Dentistry</li> <li>Coronal Polishing</li> <li>Radiography</li> <li>IntraOral Imaging</li> <li>Implant Maintenand</li> </ul>	<ul><li> Air Polishing</li><li> Disclosing</li></ul>			

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Visit our Marketing Site for more information about our brands and the products we offer: endeavorbusinessmedia.com/markets-we-serve/dental 16

# 2025 EDITORIAL CALENDAR



ISSUE	JULY Reserve by: 5/29 Material by: 6/9	AUGUST   SEPTEMBER Reserve by: 7/14 Material by: 7/23	OCTOBER Reserve by: 8/29 Material by: 9/10	NOVEMBER / DECEMBER Reserve by: 10/13 Material by: 10/22			
Cover	Ergonomic Health	RDH Community	AOD Recipients Nat'l Dental Hygienist Month	2025 New Products			
Awareness Month		Infection Control / Deaf Awareness	National Dental Hygienist Month Breast Cancer Awareness	Diabetes Awareness			
Featured Content	From head to toe ergonomic review	Intraoral cameras and the purpose of imaging	RDH clinical alternatives	Review of Cellerant winners and new product presentations at UOR 2025			
		DEFINED MONTHLY COLUMNS					
Oral Systemic	Oral Systemic	Oral Systemic	Oral Systemic	Oral Systemic			
Root Cause Hygiene		Root Cause		Root Cause			
Clinical Tips	Varnishes (fluoride and nHA)	Microscopy your perio protocol	Salivary diagnostics	Perfection your sealant placement			
Pathology		Oral Pathology					
Infection Control	Instrument Processing	Monitoring Sterilizers	Infections most commonly spread in office	Patient safety with infection control			
UOR: In Case You Missed It	Chronic Disease						
Ergonomics	Stools	Lights	Instrumentation	Day in review of ergonomics			
CDT Coding		Coding					
		SPONSORED OPPORTUNITIES					
Chairside Impact	4 Product Editorial Reviews available Reserve by May 1	4 Product Editorial Reviews available Reserve by Jun 15	4 Product Editorial Reviews available Reserve by Aug 1	4 Product Editorial Reviews available Reserve by Sep 15			
Full Page Ad Bonus	Product Focus	Free Signet Ad Study   Product Focus	Product Focus	Product Focus			
SHOW DISTRIBUTION	RDH Under One Roof Conference		ADHA Annual Conference	Greater New York Dental Meeting			
	SUGGESTED TOPICS FOR EDITORIAL or SPONSORED ARTICLES						
<ul> <li>HVE</li> <li>Barriers</li> <li>Xylitol</li> <li>Ultrasor</li> </ul>	ensitivity • Toothpastes • Ren	rpening• Interproximal Productsnineralization• SDFies• Varnish   Whitening	<ul> <li>GBT</li> <li>Esthetic Dentistry</li> <li>Coronal Polishing</li> <li>Radiography</li> <li>IntraOral Imagin</li> <li>Implant Mainter</li> </ul>				

Visit our Marketing Site for more information about our brands and the products we offer: endeavorbusinessmedia.com/markets-we-serve/dental 17

2025 Media Kit | Endeavor Business Media Dental Group

# PRINT RATES & SPECS

	FULL PAGE		1/2 PAGE			1/3 PAGE		1/4 PAGE
RATE	\$9,158	\$6,375		\$5,314			\$4,579	
Gross 4/C		HORIZONTAL	VERTICAL	ISLAND	HORIZONTAL	VERTICAL	SQUARE	
AD SIZE								
BLEED	7.75" x 10.75"	7.75" x 5.5"	4" x 10.75"	5.125" x 8.125"	===	2.8125"x10.75"	===	===
TRIM	7.50" x 10.50"	7.50" x 5.25"	3.75" x 10.50"	4.875" x 7.875"	===	2.5625"x 10.50"	===	===
LIVE	7" × 10"	7"x 4.875"	3.375" x 10"	4.50" x 7.50"	===	2.3125"x10"	===	===
NON- BLEED		7"x 4.625"	3.375" x 9.75"	4.50" x 7.25"	7" x 2.875"	2.3125" x 9.75"	4.5" x 4.625"	3.375" x 4.625"

RDH

View our MAGAZINE

PLEASE SEND YOUR AD NO LATER THAN THE MATERIAL DUE DATE ON THE EDITORIAL CALENDAR

#### **CREATIVE SPECIFICATIONS**

Native files are not accepted. EBM is not responsible for PDF files prepared incorrectly.

Publisher does not assume responsibility for color accuracy.

ADDITIONAL CHARGES: Creative services and ad alterations are available at \$85 per hour.

MATERIALS SUBMISSION: Email PDF, or request FTP access.

MECHANICAL PREPARATION: Final trim: 7.5" w x 10.5" h. 300 DPI or higher for all images and artwork. No JPEG, PNG, or BMP images. Use CMYK color profile, Web coated SWOP – no RGB. Use 100% Rich Black. Do not use Registration Black. Embed fonts in the final PDF file.

Create final file in PDF format: PDF/x-1a. Crop marks for bleed area are acceptable if offset by .125". Remove color bars and registration marks.

RICH MEDIA OPTIONS AVAILABLE FOR DIGITAL VERSION OF MAGAZINE.



# EDITORIAL EXPERTISE



#### View the DACE website »



#### DACE CHIEF EDITOR

#### Amisha Singh, DDS

A Denver native, Dr. Singh is a dentist by training and an educator at heart. She is on the faculty at the University of Colorado School of Dental Medicine serving as the Director of Diversity and Inclusion after building her own private practice in Parker, Colorado.

Dr. Singh is exceptionally passionate about leadership, service, wellness and the alignment of professional and personal identity. She has used these passions to become a national speaker, a writer and an engaged member of the dental profession.

Please contact Dr. Singh at asingh@endeavorb2b.com

#### ABOUT DACE

DACE - Dental Academy of CE is the industry leader on providing cutting edge and innovative peer-reviewed continuing education for all dental practitioners.

We specialize in accessible and high quality content via print and digital formats which help dentists, hygienists and assistants provide exceptional care at the top of their license.

#### DACE ADVISORY BOARD

AmGregori Kurtzman, DDS Jeffrey Hoos, DMD, FAGD Mia Geisinger, DDS Jeannette Maclean, DDS : Hershel Ellenbogen, DDS: Erin Elliott, DDS Edie Gibson, RDH Karen Thomas, RDH Katrina Sanders, RDH Casey Hein, RDH Therese Groody, EFDA



# CE SPONSORSHIPS

H RDH · Under OneRoot.

ACCREDITED BY



View the DACE website »



Incorporating silver diamine fluoride into yo... This course will explore the scientific evidence as well as the unique benefit...



An Ounce of Prevention or A Pound of Cure:... This webinar was the fifth of five presentations delivered as part of the.



#### Self-Paced Continuing Education for Dental Professionals

ADA C·E·R·P<sup>®</sup> Continuing Education Recognition Program

Position your company as a forward-thinking education partner to an active, engaged audience of dentists and hygienists with decision making power through written featured courses and live/on-demand webinars. Sponsorship includes promotional emails to our audience, social media promotion, lead generation reporting for three years and the sponsor's logo on all marketing materials.

DACE WEBINARS Align your company with educational content for the dental industry with an engaging video webinar, that we have peerreviewed to qualify for 1 CEU. Sponsorship includes promotional emails to our audience, social media promotion, lead generation reporting for three years and the sponsor's logo on all marketing material.

**DACE SYMPOSIUMS** Take a leadership role in this new educational series. Instead of a written CE course or webinar, this series provides an interactive experience for dental professionals to receive high-level educational information while earning mandatory CEs. Each online live event should last approximately 3 hours and qualify for 3 accredited CEUs. The DACE SYMPOSIUM will include three speakers discussing a single topic of choice, each with a 45-minute presentation. Speakers may include company-provided key opinion leaders or KOLs provided by DACE. Following the three presentations there will be a 45-minute Q&A session for optimal participation by viewers. 500+ leads

DACE WHITE LABEL Looking for an easy way to offer your customers CE credits without the hassle of building a website with course & webinar content, images, accreditation approvals and reporting? Take advantage with our exclusive DACE CE website, by white labeling the website with your own brand. We do all the work while you get the educational industry recognition!

DACE SALES: BRIAN ROSEBROOK brosebrook@endeavorb2b.com 918.728.5321

# DIGITAL & NATIVE ADS

#### Advertising that reaches decision-makers in the moment

Showcase your brand to highly targeted audiences in popular channels with our portfolio of display and rich media banners.

#### **Digital Banners**

Banners appear on the homepage and article pages. Our websites are responsive, and most ads serve on desktop, tablet and mobile.

#### AD TYPE

Leaderboard
Sticky Leaderboard
Billboard
Rectangle
Reskin
Welcome Ad
In-banner Video
In-article video
In-article Premium
In-article Flex
Native ad

#### ALL OUR SITES DELIVER ROS ADS

Dental Economics RDH Perio Implant Advisory Dentistry IQ:

- Practice Management, Wellness, Front Office, Dental Assisting
- Dentistry [available for sponsorship]
- Hygiene [available for sponsorship]

#### Native Article or Video Post

Showcase your content in our channels with a sponsored content native program. Your content replicates our form and function, attracting and engaging audiences. Native posts are labeled as Sponsored Content.

Digital programs are customized to your spend levels and discounts are available for multiple insertions.

Dental

### Dentistry iQ

Average Monthly Views 264,351 Average Monthly Unique Visitors 136,345

Average Monthly Views 114,087 Average Monthly Unique Visitors 55,896

**RDH** Average Monthly Views 201,104 Average Unique Monthly Visitors 109,189

> **PERIO-**MPLANT A D V I S O R Y ...

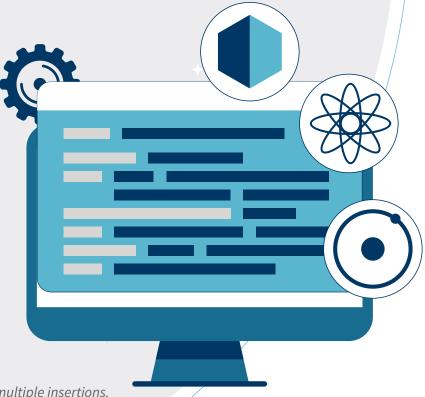
Average Monthly Views 50,272 Average Monthly Unique Visitors 33,494

#### Submission Information

Materials due: Seven business days prior to publication.

Send creative to: webtraffic@endeavorb2b.com

View our **DIGITAL BANNER AD SPECS** 



## NEWSLETTERS



#### Established frequency, trusted content, and engaged audiences

**Materials due**: Seven business days prior to publication.

Send creative to: webtraffic@endeavorb2b.com

#### **Morning Briefing**

Daily (Monday-Friday)

Stats	
Average Delivered	55,489
Average Opens <sup>*</sup>	.44.1%

#### **DE Weekend**

Weekly (Sunday)

#### Stats

Average Delivered	. 35,899
Average Opens <sup>*</sup>	39.75%

#### **Clinical Insights**

#### 3x/Week (Tuesday, Wednesday, Thursday)

#### Stats

Average Delivered	53,433
Average Opens <sup>*</sup>	.42.9%

#### 9+8RDH eVillage Weekly (Friday)

#### Stats

Average Delivered	46,676
Average Opens <sup>*</sup>	.46.8%

#### RDH Graduate Monthly (4th Thursday)

#### Stats

Average	Delivered	37,222
Average	Opens <sup>*</sup>	.46.2%



\*Due to Apple's iOS 15 update, measured open rates have increased and should not be compared to previous reports

# SPECIAL EDITION NEWSLETTERS



# NOW AVAILABLE! EXCLUSIVE SPONSORSHIP of our SPECIAL EDITION NEWSLETTERS

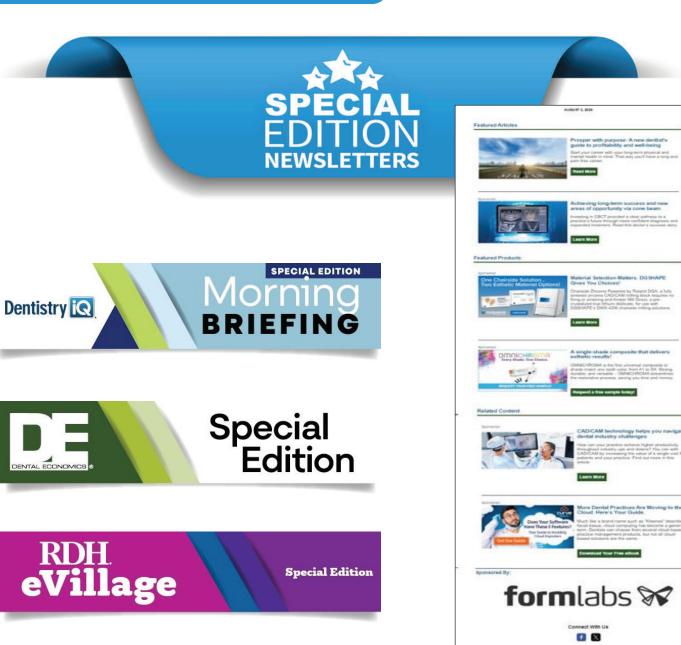
Take sole sponsorship of one of dentistry's most trusted digital newsletters through this Special Edition custom opportunity. Promote your thought leadership assets and products/services to your desired target audience within a relevant and responsive environment designed to resemble our newsletters, creating engagement and delivering traffic to your website.

#### WHAT'S INCLUDED

- Custom newsletter of your choice sent from DE, RDH, or DIQ.
- 2 4 of your brand's content assets.
- Your choice of one or more of our Editorial Features related to your product/service category.
- Optional: 2 4 of your brand's Featured Products.
- Production and testing of the newsletter before deployment.
- Your logo displayed prominently as the newsletter sponsor.
- Monthly report.

#### TARGET AUDIENCE OPTIONS

DE Weekend - delivered to 40K RDH eVillage - delivered to 47K DIQ Morning Briefing - delivered to 56K



## PODCASTS



**PODCASTS** are the red-hot media that the dental community craves to enlighten, engage, and entertain. We provide turnkey production and promotions, syndicated to the major podcast networks. You have the ability to discuss opportune topics that positions your company as the thought leader for a specific topic. Podcasts are evergreen with unlimited downloads, and are consumed across a wide variety of devices, delivering your message to the audience anywhere, anytime. Ask about recording during 2024 dental conferences!



**DENTISTRY UNMASKED** Dentist-focused audience

A roundtable podcast, hosted by Dr. Pam Maragliano-Muniz and Dr. David Rice, plus other notable guests from all parts of dentistry.

There are three options available for each quarter:

Podcast Chat (2 slots available): 20-30 minute interview with your KOL, presented as a bonus episode. (Must purchase a Dynamic Ad as well for the same month).

Pre-roll or a Mid-roll Dynamic Ad Insertion on applicable episodes (2 slots available for each). 30-45 second ads, host or sponsor-read, with the ability to change your message each month.



**A TALE OF TWO HYGIENISTS** Dental Hygienist-focused audience

AToTH is the longest running dental hygiene podcast, with over 750 episodes released, and over 2 million downloads. Discounts are available with a 2+ month commitment.

TIPisodes: 5-10 minute episodes promoted on our social networks and includes other ads.

A Pre-roll or a Mid-roll Dynamic Ad Insertion on applicable episodes: 30 second ads, host-read, with the ability to change your message each month. Includes an audiogram on the AToTH social networks and mentions in two AToTH eblasts during sponsorship months.

Podcast Chat: A 20-30 minute interview with your KOL, presented as a bonus episode.



#### RDH MAGAZINE PODCAST

Dental Hygienist-focused audience

Introduced in early 2023, this podcast brings together the community of voices from RDH magazine as a "*In Case You Missed It*" audio read of a pre-published article.

There are two options available each quarter:

Pre-roll or a Mid-roll Dynamic Ad Insertion on applicable episodes (1 slot available for each). 30-45 second ads, host or sponsor-read, with the ability to change your message each month.

# IN-PERSON EVENT





#### 2025 RDH Under One Roof July 18-20, 2025 | Dallas, Texas

RDH Under One Roof is a three-day action packed event offering quality dental hygiene education. Dental hygienists learn from leading speakers in the industry during the educational courses. All attendees are also invited to visit the exhibit floor to view the newest dental hygiene products and dental equipment from the exhibitors. Exhibiting at RDH Under One Roof is the smartest decision a dental brand can make all year. No other venue provides more opportunities to meet one-on-one with current and prospective customers.

Generate more quality leads and do more business in one place, at one time. Book your space today to select a prime location.

#### **Benefit from:**

- Opportunities to showcase your products and services to a targeted audience
- Qualified lead generation for new business results
- Branding opportunities to optimize exposure for your company, products and services
- Cost-efficient networking platform to meet the key players, interact with existing customers and build critical new contacts to grow your business and expand your results

Learn More »



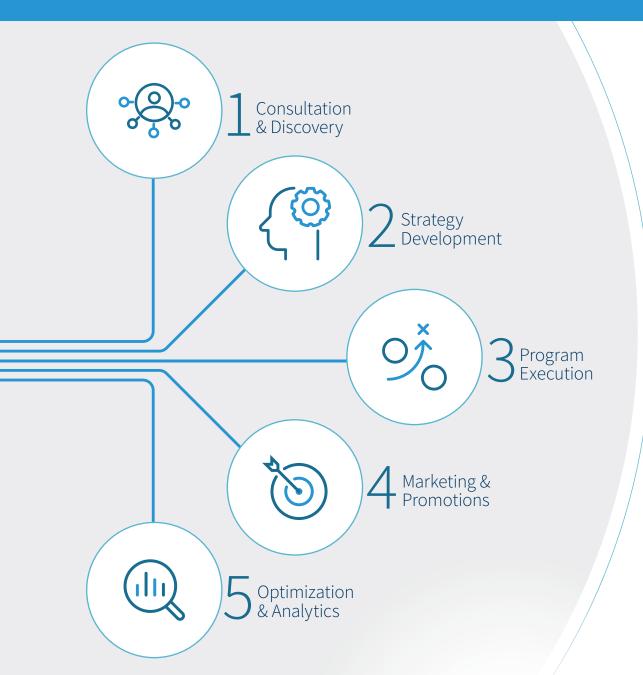
175+ Exhibitors

# MARKETING SOLUTIONS



# BUILT TO ACHIEVE GOALS

Rely on our team of engagement specialists, subject matter experts, writers, analysts, content marketers, visual designers, and video producers to help you elevate your marketing efforts and accelerate business growth.



#### Overview of Our Solutions

#### Advertising

Target the right audiences in the right channels.

#### **Research & Intelligence**

Make data-driven decisions with our expert intel.

#### **Content Development**

Drive engagement with high quality content.

#### Video & Podcasts

Solutions that bring your brand to life.

#### **Lead Generation**

Lead generation programs built for your goals.

#### **Data-Driven Marketing**

Leverage our first-party data through direct & targeted marketing.

## RESEARCH





# ENDEAVOR BUSINESS

#### DELIVERING ALL THE KEY INGREDIENTS



60+ Years of Research Experience



150 In-House Subject Matter Experts



# **Intelligence That Empowers** Smart Business Decision Making

Rely on our research development and data analysis expertise to help you make informed decisions, develop effective strategies, and maximize the impact of your marketing efforts.

**Brand Perception**/

Gain insight into how brands

are perceived, opportunities

#### Research & Intelligence

#### **Custom Research**

Partner with our experts to gain intelligence from tailored research programs designed to meet unique objectives.

#### Industry Insights

Deliver data-supported intelligence around trending topics to your target audience and leverage research for lead generation.

# increase customer loyalty.

for improvement, and

Health

# State of the Industry

Create an impactful marketoriented research report to generate high-quality leads and provide valuable insights to your target audience.

#### New Product Development

Reduce risk, optimize design, and better align products with customer needs to increase the likelihood of success.

#### **Focus Groups**

Gain awareness of customer thoughts, emotions, and behaviors with in-depth exploration, discussion and feedback, whether in-person or virtual.

[LEARN MORE]

#### Customer Experience

Understand customer needs and satisfaction levels, and identify pain points to improve customer loyalty and advocacy.

#### In-Depth Interviews

Uncover customer perspectives, motivations, and behaviors, gathering qualitative data to complement quantitative research.

# VIDEO



# THE POWER

## OF VIDEO IS UNDENIABLE

86% of video marketers reported that video increased traffic to their website, and 83% said video helps increase time spent on a page.

# Video Marketing That Increases Engagement and Conversions

Benefit from the latest technology platforms, proven techniques, and design skills to create video and podcasts that are sure to resonate with target audiences in highly trafficked channels.

[LEARN MORE]

#### Podcasts

Engage target audiences with this popular media format and make them feel a part of the conversation, building trust and loyalty. Contact your sales manager to learn more.

#### **Product Video**

Showcase key product features and the ability to tackle challenges while demonstrating products or services in action, utilizing voice-overs or oncamera talent.

#### **Event Video**

Optimize your event marketing investments by capturing video that will create awareness, build booth traffic, and support post-event follow up to prospects and leads.

#### **Video Promotion**

Drive visibility and exposure of your existing video content with promotions across a variety of online, email, and social platforms.

#### **Explainer Video**

Guide decision making and boost awareness with cost effective, animated videos that break down complex topics and highlight approaches to problem solving.

#### **Custom Production**

Take control of your video content strategy and partner with our team of storytellers, video producers, and engagement experts to create powerful video assets.

#### QuickChat

Get personal with your target audience and demonstrate your expertise, all while building credibility with this engaging, short-take video interview format.

# LEAD GENERATION

# Dental

# Custom Built Programs That **Deliver the Leads You Need**

Our engagement experts have a gift for tailoring strategies to specific audiences and optimizing resources that will help you generate leads that are more likely to convert into loyal customers and drive long-term success.

[MORE LEAD GEN CREATION]

#### LEAD GENERATION PROGRAMS

#### Content Syndication

Syndicate your content across our brand channels and reach target audiences that are looking for solutions to their challenges. Registration is required to view the content and campaign report metrics are provided with full contact information for each lead.

#### Content Creation

Partner with our team of SMEs, designers, and engagement specialists to develop a custom program that includes content creation, promotional campaigns, and lead generation. Our content development services include all the best short-form, long-form, and visual content types.

#### Content Engagement Center

Your brand, your content, your solutions, and your target audience. Aggregate your premium content into a digital hub and guide prospects through a self-led buyer's journey that will accelerate decision making. Program incorporates multimedia assets, engagement scoring, and scheduled lead delivery.

#### Lead Nurturing

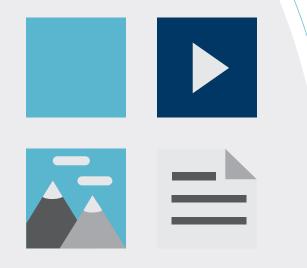
Leverage our marketing automation and content platforms to evaluate your top-of-the-funnel leads based on digital engagement metrics, and guide prospects throughout the buyer's journey using multi-phase content marketing programs.

#### WHY PARTNER WITH US?

Strategy Topic Expertise Content Creation Turnkey Program Management Design Services Lead Collection & Automation Privacy Compliance Engaged Audiences

# CONTENT DEVELOPMENT





#### WHY SHORT FORM?

Quick and Digestible Increased Engagement

Shareability

Cost Efficient

Mobile Friendly

# Content Marketing That Drives Engagement and Generates Leads

Partner with us to create a strategy that strikes a perfect balance of short-form, long-form, and visual content to achieve your goals.

[LEARN MORE]

#### Short-Form Content

#### Ask the Expert

Showcase your topic expertise and establish thought leadership with this quick-hit asset built off of an interview conducted by our subject matter expert.

#### Top Tips

Feature 5 to 10 brief tips or steps, with graphic design, that will help your audience better understand a topic and guide them toward a purchase decision.

#### FAQs

Proactively address questions about a topic, issue, or trend and build stronger customer relationships with this efficient content marketing asset.

#### Long-Form Content

#### White Papers

Leverage our SME network to create authoritative and in-depth reports that provide valuable information and insights, accelerating the decision making process.

#### **Case Studies**

Collaborate with our network of experts to create a compelling content asset that showcases your real-world success stories through customer interviews.

#### **EBooks**

Collaborate with a SME to select topical, evergreen content from our brand and we'll produce a fully designed co-branded eBook that prominently features your brand's messaging and advertising alongside our content.

# VISUAL STORYTELLING



# Visual Storytelling That Creates Meaningful Connection

Our team of subject matter experts, writers, analysts, content marketers, visual designers, and video producers will join forces with you to bring your story to life.

#### **VISUAL STORYTELLING**

#### StoryDesign: Interactive White Paper

Upgrade your white paper by creating a fully interactive experience with graphics and video to deliver deep engagement.

#### StoryDesign: Interactive Guide

The definitive solution to engaging and effective visual storytelling built in a fully branded environment with custom created content and powerful multimedia options.

#### Infographics

Data visualization, increased shareability, improved content marketing and effective storytelling, infographics should be a part of your content marketing strategy.

#### Video Solutions

Consult with our team of engagement and topic experts on how to best tell your brand story leveraging a combination of multimedia content.

#### RETENTION

Marketers that use visual storytelling techniques, increase the likelihood of their message being remembered and understood.

#### INCREASED ENGAGEMENT

Visual storytelling captures attention, evokes emotions, and encourages viewers to interact with the content, resulting in higher engagement levels.

## WHY VISUAL STORYTELLING?

#### ENHANCED BRAND RECALL

Storytelling combined with compelling visuals creates a powerful impact on the viewer's memory, increasing brand recall and recognition.

#### **SIMPLIFY THE COMPLEX**

Visual storytelling allows marketers to simplify complex ideas or concepts by presenting them in a visual and narrative format, helping to break down barriers and make information more accessible and easily digestible.

## WEBINARS





#### A POWERFUL TOOL

Use webinars to engage audiences, demonstrate expertise, generate leads, gather insights, and enhance brand visibility.

[LEARN MORE]

# Unique Webinar Formats That **Deliver Qualified Leads**

We have all the key ingredients for delivering a successful event and the ROI you want – engaged decision makers, subject matter experts, technology platforms, project management, and fully compliant lead delivery.

#### Webinar Formats

#### Webinars

Position your brand as a subject matter expert and connect with prospects who are seeking education on a topic or a solution to their challenge. Webinars are proven performers, generating powerful, engaging content that delivers lead generation and thought leadership.

#### **Virtual Round Table**

Solving large, complex challenges requires perspective, input, and collaboration from a variety of key stakeholders. Bring together a powerful team of influencers for a real conversation around thought leadership topics and attract decision makers who are looking for answers, converting them to leads.

#### Webchats

Take a more personal approach to webinars with this interview-style format that allows you to better build a narrative around your solution and create a personal connection with prospects. Shortened format for a fully interactive 30-minute experience that will generate leads and build affinity for your brand.

#### **Webinar Lead Touch**

Engage webinar registrants leads post-event and move them toward a follow-up action with this program that includes a series of three emails to registrants for driving on-demand views and introducing related content.

## DATA-DRIVEN MARKETING





# Precision Marketing That Delivers Maximum Impact

Partner with our team of data, marketing, and subject matter experts to build strategies for personalization, enhanced experiences, optimized campaigns, and continuous improvement.

#### Data-Driven Marketing

#### **Audience Extension**

Leverage our 1st party data and create campaigns targeting the business decisionmakers who match your criteria across thousands of sites on the web. Select from any combination of display ads, in-feed native, or video pre-roll ads on professional websites to reach your key audiences.

#### **Audience Extension: Social**

Drive higher CTR% and conversions using Meta (Facebook) and LinkedIn. We'll manage your campaign using a single image, carousel, or video ad and create targets based on website visitors, our 1st party data, or by creating look-a-like profiles.

#### **Micro-Proximity**

Target company locations, geographic targets, or attendees at a tradeshow or conference through micro-proximity or geofencing. Increase your brand awareness and drive traffic to your booth by placing display ads on mobile apps within the defined area.

#### **Third-Party Emails**

Using our 1st party data and insights, we reach your target audience through personalized emails. Our team of direct marketing experts will set up and deploy privacy-compliant HTML emails and provide full reporting metrics.

#### Connected TV (CTV)

Promote your brand where people are already engaged on streaming apps through a 15- or 30-second video placement. Your content can be featured before, in the middle, or after programming and targeting can be done by business/industry, NAICs codes, or company name/domain.

#### [LEARN MORE]

## The Power of Al personif.ai

Effectively reach specific personas by delivering personalized content recommendations using our extensive 1st party data, proprietary AI technology, and machine learning capabilities. Personif.ai, our AI-powered content marketing solution, leverages behavioral insights to provide on-site content recommendations that are aligned with editorial content, resulting in a highly impactful campaign that drives traffic back to your website.

2025 Media Kit | Endeavor Business Media Dental Group

Visit our Marketing Site for more information about our brands and the products we offer: endeavorbusinessmedia.com/markets-we-serve/dental 33

## CONTACTS

#### RESOURCES [LINKED BELOW]

DENTAL ECONOMICS WEBSITE INSTAGRAM FACEBOOK YOUTUBE LINKEDIN

RDH WEBSITE INSTAGRAM FACEBOOK LINKEDIN

#### DENTISTRY IQ WEBSITE FACEBOOK LINKEDIN TWITTER

#### **PERIO IMPLANT ADVISORY**

WEBSITE FACEBOOK INSTAGRAM LINKEDIN

**DACE** WEBSITE

> BRIAN ROSEBROOK (DACE Sales) 918-728-5321 brosebrook@endeavorb2b.com

#### JOHN BUCKLEY

East | Southeast (Hygiene Market) 774-249-9973 jbuckley@endeavorb2b.com

LAUREN MOGELNICKI West, Southwest (Hygiene Market) 918-629-3986 Imogelnicki@endeavorb2b.com

CONTACT OUR TEAM

**TO DISCUSS YOUR GOALS** 

FOR 2025

# **Pental**



CHRIS PAGE RDH Sales Director Key Accounts 518-373-0622 cpage@endeavorb2b.com



HEATHER WALKE DE/DIQ Sales Director South | Southeast (Dental Market) 918-640-6966 hwalke@endeavorb2b.com



DEREK TRINKA West (Dental Market) 918-549-1757 dtrinka@endeavorb2b.com

CHRIS MILLER Key Accounts | Midwest (Dental & Hygiene Market) 630-234-3272 cmiller@endeavorb2b.com

# WE KNOW THE MARKETS

**12 MILLION BUSINESS PROFESSIONALS** IN SECTORS THAT ARE INNOVATING, TRANSFORMING, AND GROWING.











COMMERCIAE VEINCE









HEALTHCARE









SECURITY & VENDING



